



# ASHRIDGE® Water News

Issue 1 December 2011

**Ashridge Engineering Ltd**  
Reliable, innovative control  
& measurement solutions

## Hello from Ashridge Engineering

On behalf of all of us at Ashridge Engineering, welcome to the very first "Water News"; our six monthly newsletter to keep you in touch with product development, case studies and general news.

We have had a busy year at Ashridge; new employees, new products, a mini tour of the UK promoting Hydroguard and the completion of our Knowledge Transfer Partnership (KTP) with Liverpool University.

We hope you find this newsletter interesting. Please forward a copy to your colleagues or ask them to download a copy from our "News" section on our website – [www.ash-eng.co.uk](http://www.ash-eng.co.uk)

## Hydroguard® Mk III Roll Out

Our latest, upgraded Hydroguard® (Mark III) is now being rolled out to customers new and old.

This new version of our **predictive mains burst system** has been redesigned and "future proofed" with our remotely upgradable software platform.

Hydroguard® now has GPS functionality, high quality audio recording and GPRS, which will allow integration to WITS (Water Industry Telemetry Standards).

Hydroguard® measures, records and transmits trunk and transfer mains flow, pressure and noise data to provide smart asset protection and management; able to detect and locate a major burst and determine the possibility of major leaks.

Hydroguard presents the opportunity for water companies to move towards proactive customer service – fixing the problem before the customer is aware of it!

If you would like more information about Hydroguard®, please contact us at [sales@ash-eng.co.uk](mailto:sales@ash-eng.co.uk)



## Joining Forces with Bermad



Ashridge Engineering has joined forces with Bermad, pioneers in the provision of high quality hydraulic Control valves, to launch a new and dynamic PRV Controller (BA700).

The PRV Controller, designed by both companies and manufactured by Ashridge is a fully integrated GSM/SMS/GPRS controller, which controls the output of a pressure regulating valve, according to preset values. For more information, please contact Bill Hayden at Bermad on 01488 681713.

## Data Loggers Change Identity!

Previously known simply as Textlog I and Textlog II, our remote, compact and rugged data loggers are changing identity! Our highly flexible loggers will continue to have the impressive range of functions, such as a long battery life, large memory and alarms but will, from early next year, be marketed differently! Please look out for more information and literature, which will be available on our website soon!



## Visit from Down Under!



Adrian Davey of Detection Solutions recently paid us a visit to update us on the evolving needs of the Australasian market and how we can work together to meet our customers' requirements.

Adrian's visit formed part of a 3 month Worldwide tour visiting suppliers, family and friends.

Detection Solutions has been providing water loss reduction services in New Zealand and Australia for over eighteen years.

Ashridge Engineering are proud to have Detection Solutions as our Distributor in Australasia.

**DETECTION SOLUTIONS**  
SUB-SURFACE DETECTION TECHNOLOGIES

## In Brief

**Website Refresh** – we now feel it is time to refresh the look, feel and content of our website, so please look out for the changes and keep up with the latest news and developments by visiting us at [www.ash-eng.co.uk](http://www.ash-eng.co.uk)

**Business Development** – for those of you who have not met or spoken to her yet, please expect communication from Angela Gordon Lennox who recently joined us from Amey plc, where she was a Regional Communications Manager.

**BAE Systems, Mission Systems...**  
**...working together** - as a continuation of our long term relationship with BAE Systems, we have been awarded a further contract for the supply of specialist depth switches, which are used in a major contract in support of the MoD defence strategy.

## Teaming up in Malaysia



(Pictured above: Mr Omar)

We are pleased to announce Hydromech Engineering Services as a new distributor for us in Malaysia.

Hydromech have been working in the water industry since 2000. They are currently involved with the local and international (Asia Region) Non Revenue Water (NRW) Reduction Program and also have a great deal of experience in district metering Zone projects, including active leakage activity, pressure management, pipe replacement and asset maintenance in metering and non revenue water equipment.

Mr Zaila Omar, Mr John and colleagues are already making great progress marketing and selling Ashridge products throughout their local market and we look forward to a long and successful relationship.

### Did you know..

Ashridge also design and manufacturer protection equipment for the electricity industry for use on Sub-station transformers



## Ajay Heads Back to India

Ajay Prakash, who has been working with us for the last 2 years as a KTP Associate, employed by the University of Liverpool, has now headed home to India.

To give Ajay the send off he deserved, we took him Go Kart Racing in Exeter. Ajay gave it his all but lost out to the winner Aimee, our Office Manager.

Speaking about his time at Ashridge, Ajay said "working for Ashridge is definitely the best part of my career life so far; working with very talented professionals has given me a very good idea about what engineering really is and as the days went by, working with Ashridge became more of a personal relationship than a professional job".



(Pictured above: Ashridge Engineering Team)